Jonas Becker

Principal Consultant, Procurement and Sourcing

01 PROFILE

Jonas helps companies buy better. He redesigns sourcing strategies, negotiates with suppliers and builds procurement teams that deliver savings year after year.

02 CORE EXPERTISE

- Category and sourcing strategy
- Supplier negotiation and management
- Procurement operating model
- Spend analytics and savings tracking

03 SELECTED ENGAGEMENTS

German automotive supplier

Manufacturing

Program lead 2025 to 2026

Re-sourced 12 categories worth EUR 900 million of annual spend.

- Savings of EUR 71 million in the first year
- Supplier base reduced by 30%

European retailer

Retail

Workstream lead 2023 to 2024

Set up category management for non-merchandise purchasing.

- Spend under contract up from 54% to 83%
- Savings tracked in one dashboard

Chemical company

Manufacturing

Advisor 2022

Negotiated a global framework with the three largest logistics suppliers.

- Freight cost down 8%

04 EDUCATION

MSc, Supply Management Technical University of Munich, 2006

BSc, Business Administration University of Passau, 2004

AT A GLANCE

19
Years of experience

52
Engagements delivered

7
Industries served

3
Certifications

BASED IN
Munich, Germany

AVAILABILITY
From January 2027

LANGUAGES
German, English

DAY RATE
EUR 1,500

CERTIFICATIONS
CPSM, Institute for Supply Management

Certified Procurement Professional (CPP)

Lean Six Sigma Black Belt